









## THE NEED

Development Vision & Project Goals













Mary's Story













current facility

## STATISTICS

TSA of Dane County



### WOMEN'S SHELTER

Capacity: 45 women

- 473 women sheltered in 2018
- On average, 10 women are denied shelter each night
- Total number of women served in one night reached 68 women
- 34% of women served exited to permanent destinations
- 86% are Dane County residents

### FAMILY SHELTER

Capacity: 22 Families

- 247 families served which consist of 376 adults and 500 children
- On average, 16 families are denied shelter each night
- Total number of families served in one night reached 45 households
- 57% of families served exited to permanent destinations
- 85% are Dane County residents

# STATISTICS TSA of Dane County



## DAWNS RAPID REHOUSING

#### 2018 Stats

- 117 households housed (333 individuals)
- 80 family households (120 adults, 176 children)
- 37 single women households
- 88% of family households were stably housed at exit
- 100% of women were stably housed at exit

## RISE RAPID REHOUSING

#### 2018 Stats

- 30 households housed
- 109 persons (39 adults, 70 children)
- 92% of households were stably housed at exit



## ENGAGEMENT PLAN

With TLNA Steering Committee & Greater Neighborhood

- June 6, 2019 TLNA Kickoff Neighborhood meeting
  - The committee voiced concerns regarding current issues within the Salvation Army parking lot.
- July 1, 2019 Meeting with the TLNA Steering Committee
- September 26, 2019 Meeting with TLNA Steering Committee

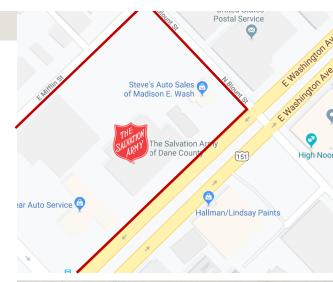
## SECURITY PLAN ACTION STEPS

- July 10, 2019 Security assessment completed
- July 18, 2019 TSA implemented new Good Neighbor Policy for the guests.
- July 25, 2019 Met with The Beacon to gather strategies about neighborhood policies.
- July 30, 2019 Met with neighborhood police officers on to gather ideas to improve security and safety.
- August 1, 2019 TSA staff started wearing red shirts to identify themselves as staff
- Hiring shelter monitors to assist with enforcing the Good Neighbor Policy both inside and outside of the building



# GOOD NEIGHBOR POLICY Highlights

- All guests are required to review & sign policy
  - Violations result in immediate suspension of services
  - Rules extend beyond TSA property to include the East Washington and Mifflin Street block area
- Shelter curfew has changed to 9pm
- A parking pass is required for all vehicles in the TSA lot
- Continued meetings with TLNA Steering Committee
- Copies of the detailed policy are available upon request





## TEMPORARY SHELTER

#### Relocation Plan

#### **Families**

- Motels would be utilized for emergency shelter
- Able to stay in a motel for 28 days (4 weeks)
- Vouchers for 7 days at a time up to 28 in a row
- Can access shelter through our call-in process
- Intake staff member would prioritize the families for shelter
- Diversion would be a key element during this time
- Intensive case management during this time to obtain permanent housing

## Single Women

Five properties have been explored





## TEMPORARY SHELTER TSA COMMUNITY SHELTER

3030 Darbo Drive, Madison

## Highlights:

- Office building/community center
- Gym space for program
- Dining/Commercial Kitchen
- Darbo/Worthington Neighborhood
- Building is currently owned by The Salvation Army







## TEMPORARY SHELTER TSA COMMUNITY SHELTER

3030 Darbo Drive, Madison

#### Pros

- Have many elements for sheltering that are similar to the E. Washington location
- Showers/bathrooms in locker rooms
- Office space for intake and monitoring
- Close to bus lines
- Activity room
- Immediate occupancy

#### Cons

- In residential neighborhood
- Rearrange current community center programs in the evening







## TEMPORARY SHELTER UNDER CONTRACT TO PURCHASE

702 E Washington Ave., Madison, WI 53703

### Highlights

- Year Built 1925, Office Building
- 2<sup>nd</sup> Floor 11,625 sf
- Located on East Washington Ave close to bus lines
- Close to current shelter location

#### Pros

- Under contract to purchase
- Close proximity to current shelter
- · Close to Beacon day center
- Close to other resources in the area

#### Cons

- Cost to renovate for sheltering is unknown and expected to be high
- Not enough bathrooms; must install showers
- May not be enough space for staff and shelter guests







# TEMPORARY SHELTER OTHER OPTIONS

Eastside Madison Area



## VACANT KARMENTA CENTER

4502 Milwaukee St.



FOR SALE
UW CLINIC
4122 E. Towne Blvd.



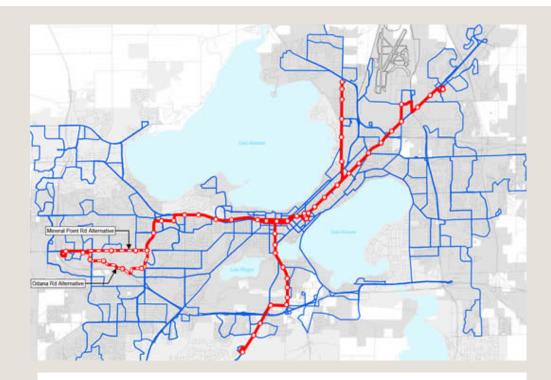
FOR LEASE 3650 Milwaukee St.



## site selection

### TSA has occupied the site since 1977

- High walkability score
  - Conveniently located to area schools, services, grocers, and health care
- Located on bus routes
- Proximity to major service-organizations
- Need for affordable housing in TLNA and Marquette neighborhoods
- Close proximity to Madison's major job markets
  - Downtown has a high concentration of potential employers ideal for our guests

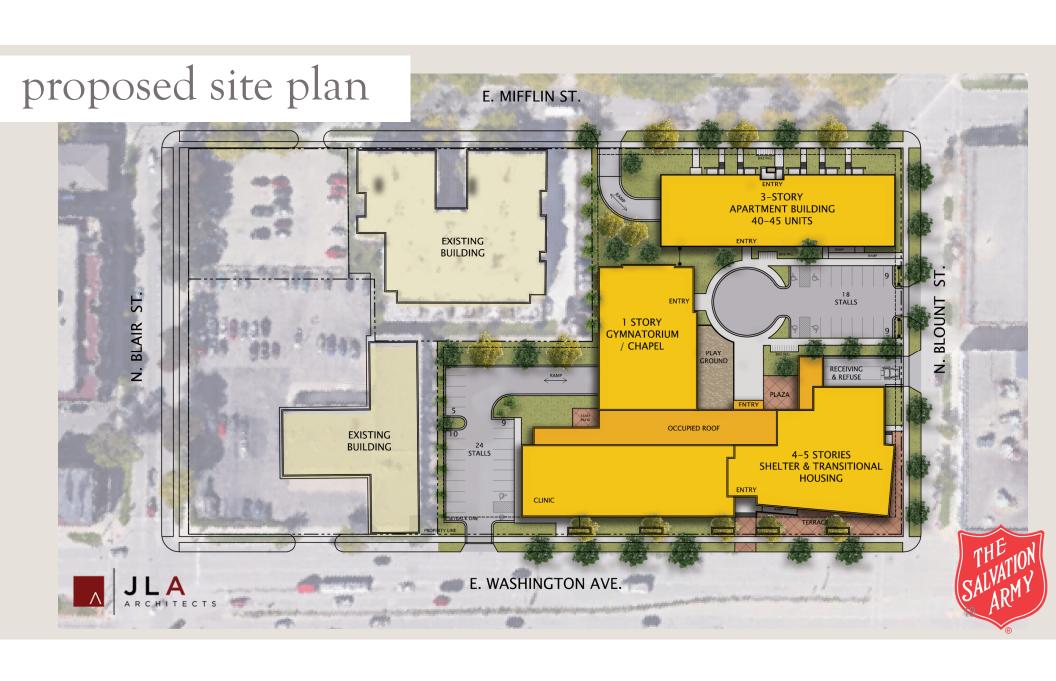


#### Transportation in Tenney-Lapham

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<b>79</b> /100	<b>53</b> /100	95/100
Very Walkable	Good Transit	Biker's Paradise

This area is **very walkable** — most errands can be accomplished on foot. **Transit is good**, with many nearby public transportation options. It's a **biker's paradise** — daily errands can be accomplished on a bike.

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THE SALVATION ARMY 630 E. WASHINGTON AVE. SEPTEMBER 12, 2019





#### BLOUNT ST. ELEVATION

SCALE 1/25" = 1'0"





THE SALVATION ARMY SHELTER - ELEVATIONS





THE SALVATION ARMY

GYMNATORIUM – COURTYARD PERSPECTIVE

AUGUST 28, 2019



MIFFLIN ST. ELEVATION

SCALE 1/16" = 1'0"



COURTYARD ELEVATION

SCALE 1/16" = 1'0"

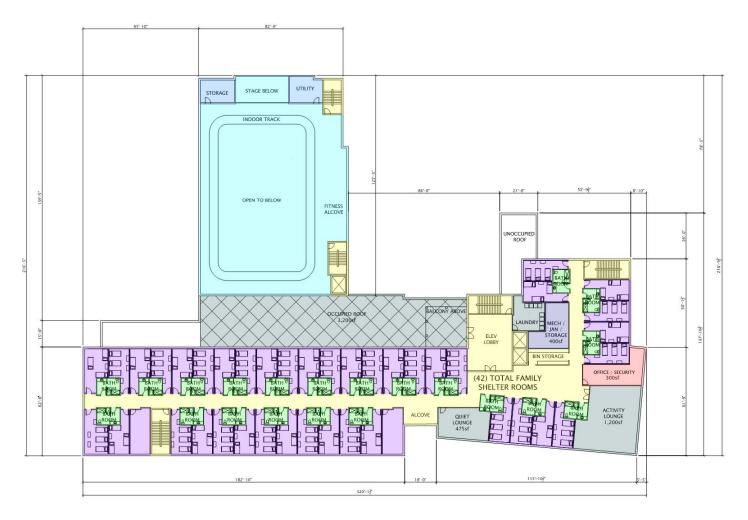


THE SALVATION ARMY GYMNATORIUM - ELEVATIONS





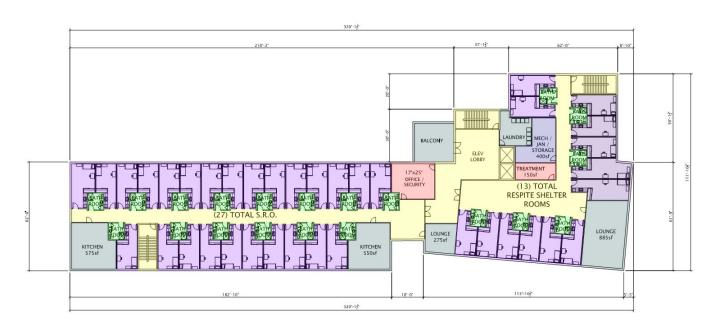
SEPTEMBER 12, 2019 1"=30' @ 11x17













SEPTEMBER 25, 2019 1"=30" @ 11x17





SEPTEMBER 25, 2019 1"=30" @ 11x17

## FAMILY SHELTER

- Families are approved for 7 nights at a time instead of on a nightly basis
- Private individual family rooms with multiple beds; one bathroom is shared with two families
- All families will have access to the large activity lounge as well as a separate quiet lounge



## WOMEN'S SHELTER

- Call or drop-in to reserve a bed on their first night and can reserve the same bed until they no longer need the shelter
- Two large, locker room style bathrooms on the floor
- Some private rooms will be available for those needing special accommodations, prioritized for youth ages 18-21





SINGLE ROOM OCCUPANCY (SRO)

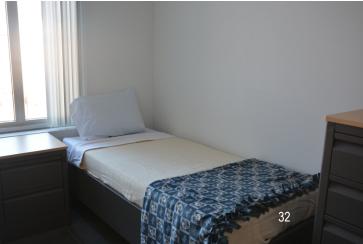
- Guests pay monthly program fees & receive support services
- Units are rented out as a permanent residence to individuals
- Bathrooms are shared at a ratio of 2:1
- Guests will share kitchen and lounge space



## MEDICAL RESPITE

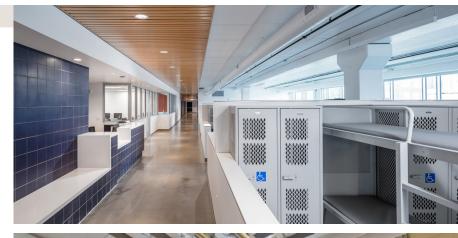
- Provides a place of healing for homeless adults who are too injured or sick to be on the street or in a shelter, but not sick enough to be in a hospital.
- Hospitals will be key partners in co-creating, operating and funding the unit
- Stays are limited to 30 days





## PAY TO STAY

- Guests pay a small fee per night
- These fees are tracked and can be used towards first month's rent or security deposit when they find housing





## IMPROVED SECURITY ACTION PLAN

- Addition of two full-time employees to act as Shelter Monitors
- Additional administrative staff including TSA's management and security team will move their offices to the new facility
- Currently working with local police to develop, implement and periodically review a police security plan
- Installing security features within and around the facility, where possible, such as:
  - Strong, secure doors, with safe entrances that cannot be forced open
  - Establishing a single main entrance to decrease security risks associated with having to monitor more than one entrance at a time
  - Internally locked entrances and doors with monitored access to the building
  - Security of the land/area surrounding the facility, including:
    - Any outdoor space used by guests (e.g. fenced and playgrounds)
    - Indoor and outdoor security cameras
    - Motion lights
    - Underground, video monitoring of our parking ramps



## COMMUNITY ENGAGEMENT PLAN

- Neighborhood Engagement: The Salvation Army will work with nearby neighborhood associations and alders to distribute updates and news related to the Shelter. Open House tours for neighbors and the community will be provided on a quarterly basis upon request.
- Local government and the Madison Police Department: TSA will reach out to the Madison Police Department regularly to update them on the operations and seek their counsel when needed.
- Guest Engagement: Monthly meetings will be held with guests and TSA staff to discuss concerns, reiteration of rules/policies and upcoming events and resources.







#### THE SALVATION ARMY

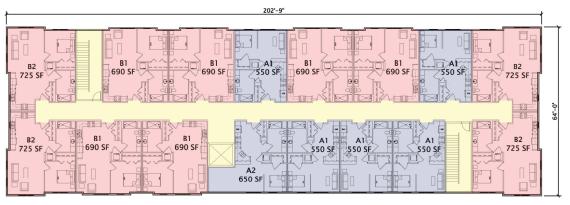
THE SHIELD APARTMENTS - BLOUNT & MIFFLIN CORNER PERSPECTIVE





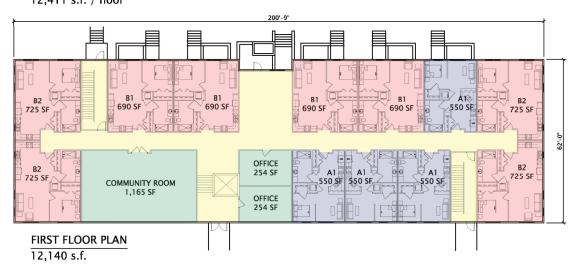
#### THE SALVATION ARMY

THE SHIELD APARTMENTS - MIFFLIN ST. PERSPECTIVE



### SECOND & THIRD FLOOR PLAN 12,411 s.f. / floor

APA	APARTMENT BUILDING DATA						
FLOOR		COVERED					
윤	STUDIO	1 BR	TOTAL	BR'S	PKG		
3	6	10	16	16			
2	6	10	16	16	32		
1	4	8	12	12			
T.	17	27	44	44	.72 / UNIT		
	39%	61%					





THE SALVATION ARMY - 630 E. WASHINGTON AVE.

## **OPERATING HIGHLIGHTS**

- LIHTC Rent Discounts
  - LIHTC rents are 10% below 2019 Maximums
- Covered Parking
  - Parking is included in resident rents
- Supportive Housing Units
  - 12 SHU units targeted to 30% AMI resident units will be fully furnished; rent and utilities will be paid through a TSAfunded program







## TSA DEVELOPMENT EXPERIENCE

1,100 AFFORDABLE HOUSING UNITS | \$100 MILLION TOTAL DEVELOPMENT COSTS





property manager







market analyst



construction manager

Development Team

## PROJECT TIMELINE

- June 6, 2019 City of Madison DAT Meeting
- June 6, 2019 TLNA Presentation
- July 1, 2019 TLNA Steering Committee Presentation
- July 17, 2019 City of Madison UDC Informational Presentation
- September 5, 2019 CDBG Committee Presentation
- September 26, 2019 TLNA Steering Committee Presentation
- October 16, 2019 City of Madison UDC Initial Presentation
- October 28, 2019 City of Madison Plan Commission Meeting
- December 1, 2019 WHEDA submittal for the Shield Apartments
- April 2020 WHEDA Award Announcement
- August 1, 2020 Start Demolition of Existing Buildings and Construction
- November 1, 2021 Grand Opening



